



Program Highlights
Tuesday April 12, 2016

7:00 - 8:00 am **Registration**
Vendor Booths Open

8:00 - 8:15 am **Opening Comments**
Bob Solotist, 2016 NJ-NAIFA State Director

8:30 am - 12:00 pm **National USPAP Update**
(Required course, text books included)
Review of new 2016-2017 USPAP regulations

Instructor: Michael Orman, IFAS, ASA

12:00 - 1:15 pm **Lunch** (included in conference fee)

1:15 - 4:45 pm **USPAP** (continued)

6:30 - 7:00 pm **Evening Registration**

6:30 - 7:30 pm **Cocktail Hour with Hors D'oeuvres and Entertainment**

7:30 pm **50th Anniversary Celebration Dinner**
Musical entertainment by Flip Side and guest entertainers

Full attendance offers:

14 NJ CE Real Estate Appraisal Credit Hours
NY and PA Real estate appraisal CE credits - pending
NJ Daily CE Credits are 7 hours per day

NON-MEMBERS – Attend the full conference and join the NJ-NAIFA by 4/13/2016 and receive a \$100 rebate



Program Highlights
Wednesday April 13, 2016

7:00 - 8:00 am **Registration**
Vendor booths open

Option A

8:00 am - 12:00 pm **FHA Handbook 4000.1**
Provide attendees with a higher level of competency for performing FHA appraisal assignments.

Instructor: Thomas M. Munizzo, IFA, CMAR, DAR

12:00 - 1:30 pm **Lunch** (included in conference fee)

1:30 - 2:30 pm **FHA 2016** (continued)

Option B

8:00 - 11:00 am **Land Use Seminar**
Defining Land Use, isolating the differences between Planning and Zoning, discussions of conflicts, and a live hearing regarding one of those conflicts.

Instructors: Albert M. Cerone, IFAS, SCGREAA, CTA, Fellow
Jay Jurasek, SCRREA
Christina M. Rieker, Esq.
James M. Turteltaub, Esq.
Peter R. Vidi, Jr., IFAS
David G. White, Esq.

Harrah's
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ATLANTIC CITY

Book Your Room Early!
(888) 516-2215

Group Name: NJNAIFA
Reservation code: SH04FA6
DEADLINE: 3/23/2016



Program Highlights
Wednesday April 13, 2016 *continued...*

11:00 – 12:00 pm **Weird and Unusual Appraisal Assignments**
How to tackle unusual assignments in terms of the 3 approaches to value.

Instructors: Carl J. Mucciolo, IFAS, SCGREAA, CTA
John S. Marrazzo, IFAS, SCGREAA, ASA, CTA, FRICS
Charles E. Blau, Esq., IFAC

12:00 - 1:30 pm **Lunch**

1:30 – 2:30 pm **Weird and Unusual Appraisal Assignments**
(continued)

2:45 – 4:45 pm **Review of NJ Real Estate Appraisal Law or PA Real Estate Appraisal Law**
Attendees have the choice of attending one of the two mandatory state appraisal law courses (NJ or PA) which they select at time of registration.

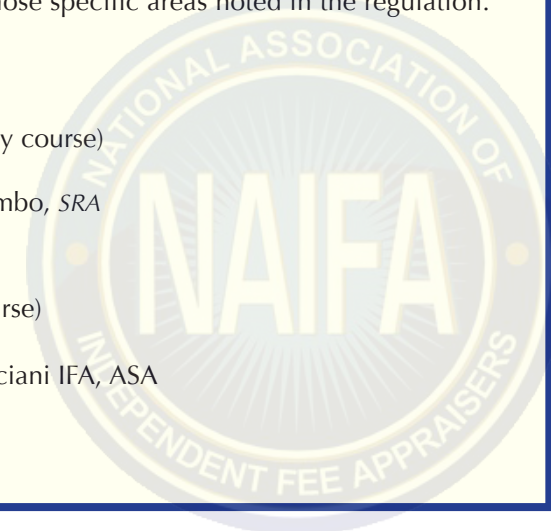
The course is required by state regulations every two years. Students will learn about the law itself, the regulations that pertain to the law including those specific areas noted in the regulation.

NJ Appraisal Law
(New 2 hour mandatory course)

Instructor: Joseph Palumbo, SRA

PA Appraisal Law
(2 hour mandatory course)

Instructor: Robert J. Luciani IFA, ASA



Registration online: www.njaifa.com (credit card only) **By mail:** Checks payable to: NJ-NAIFA c/o Marty Ortiz, P. O. Box 1542, Bridgeton, NJ 08302

Name: _____ IFA Member #: _____

Real Estate Appraisers License: NJ _____ NY _____ PA _____

Address: _____

Telephone: _____ Check #: _____ Amount: _____

Email Address: _____

NJ Real Estate Appraisal Law Pa. Real Estate Appraisal Law (Full & Day 2 registrants must select state)

Please check all that apply. Walk-In registration \$ 25 additional

Description	Dates	Member Fee**	Non-Member Fee
<input type="checkbox"/> Two Day Conference with Conference Dinner	4/12/16 - 4/13/16	\$425	\$475
<input type="checkbox"/> Two Day Conference without Conference Dinner	4/12/16 - 4/13/16	\$400	\$450
<input type="checkbox"/> DAY 1: USPAP	4/12/2016	\$275	\$299
<input type="checkbox"/> DAY 2: OPTION A - FHA 2016	4/13/2016	\$250	\$275
<input type="checkbox"/> DAY 2: OPTION B - Land Use Seminar and Unusual Properties	4/13/2016	\$250	\$275
<input type="checkbox"/> Conference Dinner and Entertainment only	4/12/2016	\$65	\$65

REGISTRANTS FOR THE FULL CONFERENCE MUST CHECK EITHER OPTION A OR B ON DAY 2 (included in full registration fee) BOOK YOUR HOTEL ROOM NOW. MUST REGISTER FOR HOTEL ROOM BY 3/23/2016 TO RESERVE IN THE CONFERENCE BLOCK.

NJ-NAIFA
50th Anniversary
Educational Conference



April 12-13, 2016

Harrah's
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ATLANTIC CITY

777 Harrah's Blvd
Atlantic City, NJ 08401

Bob Solotist, 2016 State Director, 2014-2016 State Treasurer, IFA,
Member NAIFA National Board of Directors

Albert M. Cerone, 2015 State Director, IFAS, FELLOW, CTA

Sherrie Lisa Galderisi, 2016 Conference Chairperson, IFA

Frank C. Heil III, IFA, CTA, Sponsorship Chairperson

Marty Ortiz, Registration Chairperson

14 hours of Appraisal Continuing Education in NJ
PA and NY CE credit hours pending



NJ National Association of Independent Fee Appraisers
c/o Marty Ortiz
P. O. Box 1542
Bridgeton, J 08302